

ROBERT SALCIDO CONFERENCE PRESENTATIONS

- American Health Lawyers Association Fraud and Compliance Forum, Baltimore, Maryland, Topic: How the Government Proves and How a Provider Can Defend Medical Necessity Claims (Sept. 26-28, 2010)
- American Bar Association's 8th Annual National Institute on the Civil False Claims Act and Qui Tam Enforcement, Washington, D.C., Topic: Recent Developments on Liability (June 3, 2010)
- American Conference Institute's 10th National Forum on Fraud and Abuse in the Sale and Marketing of Drugs, New York, New York, Topic: Anticipating and Preparing for a Rise in Qui Tam Actions (March 24-25, 2010)
- American Conference Institute's Advanced Forum on Financial Institution Fraud Enforcement & Financial Recovery Measures, New York, New York, Topic: Utilizing Recent FCA Cases and Enforcement Efforts on the Healthcare and Defense Fronts to Your Advantage as You Prepare for New FI Compliance Exposures (Nov. 16, 2009)
- American Health Lawyers Association Fraud and Compliance Forum, Baltimore, Maryland, Topic: How to Defeat the Government's Claims that the Provider's Services Lack Medical Necessity (Oct. 5, 2009)
- Strafford Publishing Teleconference, Topic: Physician-Vendor Relationships Under Heightened Government Scrutiny Minimizing False Claims, Stark and Anti-Kickback Liabilities While Maximizing Opportunities (Jan. 14, 2009)
- American Conference Institute 8th National Conference, Chicago, Illinois, Topic: Reducing Legal Risks in the Sale and Marketing of Medical Devices (Nov. 18, 2008)
- American Health Lawyers Association Fraud and Compliance Forum, Baltimore, Maryland, Topic: How to Defeat the Government's Claims that the Provider's Services Lack Medical Necessity, (Oct. 6-7, 2008)
- American Bar Association Section of Public Contract Law, New York, New York, Topic: What A Defendant Must Know To Be Liable Under The False Claims Act: The Supreme Court's Decision in *Allison Engine Co. v. United States ex rel. Sanders*, (Aug. 11, 2008)
- Strafford Publications Physician-Vendor Relationships Under Heightened Government Scrutiny Teleconference, Minimizing False Claims, Stark and Anti-Kickback Liabilities While Maximizing Opportunities (July 17, 2008)
- American Bar Association Section of Litigation Annual Conference, Washington, DC, Topic: Johnny Won't You Blow Your Horn – Whistleblowers under the False Claims Act and the Sarbanes-Oxley Act (April 18, 2008)

- American Conference Institute 8th National Forum on Fraud & Abuse in the Sale and Marketing of Drugs, New York, New York, Topic: Best Practices on Handling Divergent State Reporting Requirements (April 8, 2008)
- Kansas Association of Hospital Attorneys, Wichita, Kansas: “Latest Government Fraud and Abuse Enforcement Initiatives” (November 14, 2007)
- Strafford Publications False Claims Act in Health Care Teleconference: “Government’s Reach Extends Beyond Fraud” (November 8, 2007)
- Sixth Annual Energy Litigation Conference, Houston, Texas: “False Claims Act/*Qui Tam* Litigation” (October 10, 2007)
- Strafford Publications Physician-Vendor Relationships Under Heightened Government Scrutiny Teleconference: “Government Application of the Stark Law, the Anti-Kickback Statute and the False Claims Act to Physician-Vendor Relationships” (October 3, 2007)
- American Bar Association Teleconference: “False Claims Act Updated: An Insiders’ View on Liability” (July 25, 2007)
- American Conference Institute State False Claims Summit, New York, New York: “Conducting Effective Investigations and Defending Actions in Parallel State and Federal FCA Proceedings” (May 23-24, 2007)
- Fourth Annual CLE Conference and National Meeting of the Federal Bar Association’s Criminal Law Section, New Orleans, Louisiana: “The Federal False Claims Act: An Overview and Analysis of Parallel Criminal and Civil Proceedings” (May 11, 2007)
- Sixth National Pharmaceutical Counsel’s Forum, New York, New York: “Master Class on Developing a State-Law Compliance Program Under the Deficit Reduction Act of 2005” (October 11-12, 2006)
- American Conference Institute Advanced National Forum on False Claims Act Enforcement & Litigation, Washington, D.C.: “False Claims Act Actions 101: The Complete Primer” and “Getting the Most Paying the Least: Key Aspects of Damage Awards, Penalties, Taxes and Fees” (June 16-17, 2005)
- 9th Annual Compliance Strategies Conference, Las Vegas, NV: “Prevent the Government from Using your Compliance Program Against You” (June 2-3, 2005)
- American College of Legal Medicine 45th Annual Conference, San Diego, CA: “Current Federal Enforcement Initiatives” (March 3-6, 2005)

- American Bar Association's 2nd Annual Washington Healthcare Summit, Washington, D.C.: "Bringing and Defending Fraud and Abuse Cases: Recent Initiatives and Defenses" (Dec. 6-7, 2004)
- American College of Legal Medicine on Cancer and the Law, New Orleans, LA: "Fraud, Abuse, and False Claims: Federal and State Enforcement" (Oct. 1-2, 2004)
- American Bar Association 14th Annual National Institute on Health Care Fraud 2004, New Orleans, LA: "Quality of Care and Fraud in Long-Term Care" (May 12-14, 2004)
- The Seminar Group, Qui Tam Litigation Under the False Claims Act, Seattle, WA: "Current FCA Legal Developments" (Apr. 2, 2004)
- Decision Health Conference on Teaching Physician Rules: Dos and Don'ts for Documentation & Compliance, Dallas, TX: "Internal Audits and how to Safeguard your Practice from Whistleblower Lawsuits" (Mar. 22-23, 2004)
- Medicaid Drug Rebate Program Annual 2004 Conference, Philadelphia, PA: "False Claims and Statements and Voluntary Disclosure" (Feb. 24, 2004)
- American Health Lawyers Association Teleconference: "False Claims Act and the Healthcare Industry: Recent Developments" (Jan. 27, 2004)
- American Bar Association's 4th Annual Conference on Civil False Claims Act and *Qui Tam* Enforcement, Washington, D.C.: "Statutory Bars to *Qui Tam* Actions: Public Disclosure, Original Source and First to File" (Jan. 30-31, 2003)
- American Health Lawyers Association and Health Care Compliance Association Fraud & Abuse Compliance Forum, Washington, D.C.: "Preserving and Protecting Attorney-Client Information When Operating a Compliance Department" (Sept. 30, 2002)
- American Bar Association's Conference on Emerging Issues in Healthcare Law 2002, Phoenix, AZ: "Emerging Issues in Health Care Fraud and Abuse" (March 1, 2002)
- American Health Lawyers Association's Hospitals and Health Systems Law Institute, Scottsdale, AZ: "The Government's Latest Enforcement Initiatives Under the False Claims Act against Hospitals" (Feb. 7, 2002)
- American Bar Association's 3d Annual National Institute on the Civil False Claims Act and *Qui Tam* Enforcement, Washington, D.C.: "FCA Enforcement Against Medicare Part A Providers" (Nov. 29, 2001)
- American Bar Association's Annual Meeting 2001, Chicago, IL: "Current Trends in Healthcare Fraud and Abuse" (Aug. 6, 2001)

- American Bar Association's Conference on Health Care Fraud 2000, San Francisco, CA.: "Qui Tam False Claims Act Developments" (May 5, 2000)
- Third Annual National Congress on Health Care Compliance, Washington, D.C.: "Implications of the False Claims Act for Long Term Care Facilities and Home Health Agencies" (March 10, 2000)
- American Health Lawyers Association Conference on Long Term Care and the Law, Orlando, Fla.: "False Claims Act – Long Term Care and Home Health Agencies" (Feb. 2, 2000)
- American Bar Association's Conference on The Civil False Claims Act and *Qui Tam* Enforcement, Washington, D.C.: "Recent Developments on Liability" (Jan. 13, 2000)
- American Health Lawyers Association Teleconference Seminar on "False Claims Act and the Healthcare Industry," Washington, D.C., Topic: The Government's and Private Person's Enforcement of the False Claims Act and the Submission of Voluntary Disclosures (June 4, 1999)
- American Society for Healthcare Risk Management, American Hospital Association Conference on "Corporate Compliance," Chicago, Ill., Topic: The Roles And Responsibilities of Enforcement Agencies (Dec. 7, 1998)
- American Society for Healthcare Risk Management, American Hospital Association Conference on "Corporate Compliance," Seattle, Wa., Topic: The Roles And Responsibilities of Enforcement Agencies (May 6, 1998)
- American Compliance Institute Conference on "Whistle-Blowers and Hotlines: Strategies for Channeling or Dealing with Whistle-Blowers," Washington, D.C., Topic: Anatomy of a Qui Tam -- Who Becomes A Relator and Why (April 30, 1997)
- Healthcare Financial Management Association (Philadelphia Metropolitan Chapter) Eighth Annual Reimbursement Seminar, Philadelphia, Pa., Topic: The Impact of Accurate Coding on Due Diligence (March 5, 1997)
- American Bar Association Conference on "Health Care Fraud & Abuse and the False Claims Act," Orlando, Fla., Topic: Handling False Claims Actions: *Qui Tam* Suits and Voluntary Disclosures (February 23, 1996)