

FAST TAKE

CRYPTOCURRENCY



## Minimizing Settlement Risk in Cryptocurrency Transactions

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Adam Hilkemann, counsel at Akin Gump, has significant experience with private equity funds, hedge funds and hybrid funds pursuing a variety of investment strategies, including real estate, venture capital, emerging markets, buyout, distressed debt, energy, macro and funds of funds.

**S**eeing liquidity, confidentiality and reduced slippage, large market participants have pushed the over-the-counter (OTC) cryptocurrency exchange volume to exceed, by some estimates, \$12 billion daily. With settlement fees starting in the low single digits, as a percentage of trade size, and large block trades being messaged via unexpected platforms – most notably Skype – it is increasingly important for buyers and sellers to manage and minimize their settlement risk. Key protective measures include retaining reputable intermediaries via executed agreements – instead of “click-through” or oral/informal agreements – both for the arranging OTC desk and a separate and trustworthy escrow agent. Often, purported “escrow” services may be offered via an affiliated provider or through the OTC desk itself via a separate agreement (but without actual escrow of funds) and should be avoided. Unusual, changing and last-minute settlement instructions are also red flags or the mark of an inexperienced operator. *Caveat emptor.* ■